Mark B. Piorkowski

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ACADEMIC POSITIONS

Indiana University, Kelley School of Business

Assistant Professor of Accounting

• Acting Assistant Professor of Accounting

Bloomington, IN

2023 - Present

2022

EDUCATION

Boston College, Carroll School of Management

• Ph.D., Accounting

• B.S., Management; Concentrations in Accounting and Finance (*summa cum laude*)

Chestnut Hill, MA 2017 –2022

2011 - 2015

RESEARCH

Research Interests

Sell-Side Analysts, Regulation and Enforcement, Capital Markets, Voluntary Disclosure, Securities Litigation

Publication

"Crypto-influencers" (with Kenneth Merkley, Joseph Pacelli, and Brian Williams)

- Review of Accounting Studies, Vol. 29, No. 3 (2024): 2254-2297
- Presented at the *Review of Accounting Studies* 2023 Conference

Working Papers

"The Role of Analysts in Securities Litigation: Evidence from Class Action Filings" (with Eric Gelsomin)

• Revising for 3rd round review at the *Journal of Accounting Research*

"CFO Narcissism and the Power of Persuasion Over Analysts: A Mixed-Methods Approach" (with Charles Ham, Nick Seybert, and Sean Wang)

- Presented at the *Review of Accounting Studies* 2024 Conference
- Revising for 2nd round review at the *Review of Accounting Studies*
- Received the 2023 ABO Conference Outstanding Manuscript Award

"Consequences of Implied Analyst Recommendation Revisions in Reiteration Research Reports" (with Mark Bradshaw, Jared Flake, and Charles Ham)

"Banks' Internal Review Policies and Analysts' Information Production: Evidence from Oversight Committees"

• Dissertation Committee: Mark Bradshaw (Chair), Amy Hutton, and Lian Fen Lee

"Peer Firms' Strategic Non-Disclosure during Merger Antitrust Reviews" (with Farzana Afrin, Natalie Berfeld, Lauren Vollon, and Ben Yost)

TEACHING EXPERIENCE

Indiana University, Kelley School of Business

Bloomington, IN

2024

2024

2024

• Instructor Spring 2023 – Present

- Course Coordinator Fall 2024 Present
- Average "Dean's 8" Rating (out of 7.00): Spring 2023: 6.24; Spring 2024: 6.63
- Recipient of "Making a Difference at Kelley" recognition from Class of 2024 Undergraduate Senior Exit Survey

Boston College, Carroll School of Management Financial Accounting, Managerial Accounting, and Intermediate Accounting • Teaching Assistant	Chestnut Hill, MA 2017 – 2022
The Ohio State University	2024
5 th Analyst Research Conference (presenter)	2024
Review of Accounting Studies Conference (presenter)	2023
Midwest Accounting Research Conference (presenter)	2023
Boston College	2022
3 rd Analyst Research Conference (presenter)	2022
AAA Annual Meeting (presenter and discussant)	2022
Midwest Accounting Research Conference (discussant)	2022
Indiana University	2022
Baruch College	2022
FARS Midyear Meeting (presenter)	2022
AAA Annual Meeting (discussant)	2021
FARS Midyear Meeting (discussant)	2020
Boston Empirical Accounting Conference (discussant)	2018
ACADEMIC SERVICE	
Journal Ad Hoc Reviewer:	
The Accounting Review	2024
Review of Accounting Studies	2024
Contemporary Accounting Research	2023 - 2024
Management Science	2022, 2024
Journal of Financial Reporting	2024
 Accounting and Business Research 	2024
 Journal of Business Finance & Accounting 	2022
Conference Ad Hoc Reviewer:	
FARS Midyear Meeting	2020, 2024
AAA Annual Meeting	2019 - 2023
Hawaii Accounting Research Conference	2022, 2024
Indiana University:	
Social Event Planning Committee	Fall 2024 – Present
CONFERENCE PARTICIPATION	
FARS Midyear Meeting (Atlanta, GA)	2025 (scheduled)
Review of Accounting Studies Conference (Seattle, WA)	2024
Contemporary Accounting Research Conference (Toronto, CA)	2024
7th A 1 D 1 C C (1 1 1 177)	2024

5th Analyst Research Conference (London, UK)

Workshop on Financial Institutions Research (St. Louis, MO)

Midwest Accounting Research Conference (West Lafayette, IN)

KPMG National Faculty Symposium (Orlando, FL)	2024
IU Spring Tax Camp (Bloomington, IN)	2024
ASU Cactus Conference (Tempe, AZ)	2024
FARS Midyear Meeting (Denver, CO)	2024
Review of Accounting Studies Conference (Cambridge, UK)	2023
Dopuch Accounting Conference (St. Louis, MO)	2023 - 2024
Kellogg Accounting Conference (Evanston, IL)	2023
Midwest Accounting Research Conference (Notre Dame, IN)	2023
Risk Governance Research Symposium (Raleigh, NC)	2023
Emerging Scholars Research Conference (Notre Dame, IN)	2023 - 2024
Empirical Accounting Conference (Minneapolis, MN)	2023 - 2024
New Faculty Consortium (Leesburg, VA)	2023
FARS Midyear Meeting (Phoenix, AZ)	2023
Kelley Accounting Research Symposium (Bloomington, IN)	2022 - 2024
3 rd Analyst Research Conference (London, UK)	2022
AAA Annual Meeting (San Diego, CA)	2022
Midwest Accounting Research Conference (Iowa City, IA)	2022
FARS Midyear Meeting (virtual)	2021 - 2022
Accounting PhD Rookie Recruiting and Research Camp (Miami, FL)	2021
Boston Empirical Accounting Conference (Boston, MA)	2018, 2019, 2021
AAA Annual Meeting (virtual)	2021
FARS Doctoral Consortium and Midyear Meeting (Nashville, TN)	2020
Hoosier Accounting Research Conference (Bloomington, IN)	2019
BYU SAS Boot Camp (Provo, UT)	2018
Boston Accounting Research Colloquium (Boston, MA)	2017 - 2018
HONORS AND AWARDS	
	2020 2021
Excellence in Reviewing Award: AAA Annual Meeting	2020 - 2021
Excellence in Reviewing Award: FARS Midyear Meeting	2020
Elijah Watt Sells Award Recipient	2015
Rev. James D. Sullivan, S.J. Award (awarded to a senior outstanding in character and achievem	
Carroll School of Management Honors Program Academic Accomplishment Award	2015
PROFESSIONAL EXPERIENCE AND CERTIFICATIONS	
UBS Securities LLC	New York, NY
• Equity Research Associate, US Electric Utilities, Alt Energy, & IPPs Group	2016 – 2017
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PricewaterhouseCoopers LLP	New York, NY
 Assurance Associate, Banking & Capital Markets Practice 	2015 - 2016
Certified Public Accountant, New York (inactive)	2016 - 2019
• 2015 Elijah Watt Sells Award Recipient	
FINRA Series 7, 63, 86 87 (inactive)	2016 – 2017
THINA Series 1, 03, 00 01 (macuve)	2010 – 2017

MEDIA MENTIONS

Kelley School of Business Research Creating Momentum (November 21, 2024): "Research: Be cautious in following crypto-influencers' investment advice; most gains disappear within days"

ProMarket (April 17, 2023): "Crypto-Influencers Give Poor Investment Advice — and the SEC is Taking Notice"

Harvard Business School Working Knowledge (April 7, 2023): "When Celebrity 'Crypto-Influencers' Rake in Cash, Investors Lose Big"