

Mark B. Piorkowski

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ACADEMIC POSITIONS

Indiana University, Kelley School of Business

- Assistant Professor of Accounting
- Acting Assistant Professor of Accounting

Bloomington, IN

2023 – Present

2022

EDUCATION

Boston College, Carroll School of Management

- Ph.D., Accounting
- B.S., Management; Concentrations in Accounting and Finance (*summa cum laude*)

Chestnut Hill, MA

2017 – 2022

2011 – 2015

RESEARCH

Research Interests

Sell-Side Analysts, Regulation and Enforcement, Capital Markets, Voluntary Disclosure, Securities Litigation

Publication

“[Crypto-influencers](#)” (with Kenneth Merkley, Joseph Pacelli, and Brian Williams)

- *Review of Accounting Studies*, Vol. 29, No. 3 (2024): 2254-2297
- Presented at the *Review of Accounting Studies* 2023 Conference

Working Papers

“[CFO Narcissism and the Power of Persuasion Over Analysts: A Mixed-Methods Approach](#)” (with Charles Ham, Nick Seybert, and Sean Wang)

- Presented at the *Review of Accounting Studies* 2024 Conference (by co-author)
- Under 2nd round review at the *Review of Accounting Studies*
- Received the 2023 ABO Conference Outstanding Manuscript Award

“The Role of Analysts in Securities Litigation: Evidence from Class Action Filings” (with Eric Gelsomin)

- Revising for 3rd round review at the *Journal of Accounting Research*

“[The Whisper Before the Shout: Market Consequences of Implied versus Actual Recommendations Revisions](#)” (with Mark Bradshaw, Jared Flake, and Charles Ham)

- Under 1st round review at *The Accounting Review*

“[Treading Lightly: Peer Firms’ Strategic Nondisclosure during Merger Antitrust Reviews](#)” (with Farzana Afrin, Natalie Berfeld, Lauren Vollon, and Ben Yost)

- Under 1st round review at *The Accounting Review*

“Equity Research Departments’ Internal Review Policies and Analysts’ Information Production: Evidence from Oversight Committees”

- Dissertation Committee: Mark Bradshaw (Chair), Amy Hutton, and Lian Fen Lee

“Passing the Torch: Mentorship among Sell-Side Analysts” (with Nargess Golshan and Tzachi Zach)

“Accounting Expertise and Capital Market Outcomes: Evidence from Equity Research Analysts” (with Jesse Chan, Lian Fen Lee, and Alvis Lo)

INVITED RESEARCH PRESENTATIONS

Emerging Scholars Brownbag Series (virtual)	2025
The Ohio State University (Columbus, OH)	2024
5 th Analyst Research Conference (London, UK)	2024
<i>Review of Accounting Studies</i> Conference (Cambridge, UK)	2023
Midwest Accounting Research Conference (Notre Dame, IN)	2023
Boston College (Chestnut Hill, MA)	2022
3 rd Analyst Research Conference (London, UK)	2022
AAA Annual Meeting (San Diego, CA)	2022
Indiana University (Bloomington, IN)	2022
Baruch College (virtual)	2022
FARS Midyear Meeting (virtual)	2022

INVITED RESEARCH DISCUSSIONS

AAA Annual Meeting (San Diego, CA)	2022
Midwest Accounting Research Conference (Iowa City, IA)	2022
AAA Annual Meeting (virtual)	2021
FARS Midyear Meeting (Nashville, TN)	2020
Boston Empirical Accounting Conference (Chestnut Hill, MA)	2018

MEDIA MENTIONS

Fortune (January 31, 2025): [“The FBI says crypto fraud cost Americans \\$5.6 billion a year. Here’s how you can stay safe”](#)

CBS4 News (January 23, 2025): [“IU Warns of Crypto Scammers”](#)

Kelley School of Business Research Creating Momentum (November 21, 2024): [“Research: Be cautious in following crypto-influencers’ investment advice; most gains disappear within days”](#)

DailyCoin (May 16, 2024): [“Crypto Influencer Advice Does Not Pay, Report Finds”](#)

ProMarket (April 17, 2023): [“Crypto-Influencers Give Poor Investment Advice — and the SEC is Taking Notice”](#)

Harvard Business School Working Knowledge (April 7, 2023): [“When Celebrity ‘Crypto-Influencers’ Rake in Cash, Investors Lose Big”](#)

ACADEMIC SERVICE

Journal Ad Hoc Reviewer:

- *The Accounting Review* 2024
- *Review of Accounting Studies* 2024
- *Contemporary Accounting Research* 2023 – 2025
- *Management Science* 2022, 2024
- *Journal of Financial Reporting* 2024
- *Accounting and Business Research* 2024
- *Journal of Business Finance & Accounting* 2022

Conference Ad Hoc Reviewer:

- FARS Midyear Meeting 2020, 2024
- AAA Annual Meeting 2019 – 2023, 2025
- Hawaii Accounting Research Conference 2022, 2024

Indiana University:

- PhD Student Co-Advisor (Karan Thakkar) Fall 2024 – Present
- Social Event Planning Committee Fall 2024 – Present

CONFERENCE PARTICIPATION

IU Junior Financial Archival Research Conference (Bloomington, IN)	2025 (scheduled)
Emerging Scholars Brownbag Series In-Person Event (Boston, MA)	2025 (scheduled)
Cherry Blossom Accounting Conference (Washington, DC)	2025 (scheduled)
FARS Midyear Meeting (Atlanta, GA)	2025
<i>Review of Accounting Studies</i> Conference (Seattle, WA)	2024
<i>Contemporary Accounting Research</i> Conference (Toronto, CA)	2024
5 th Analyst Research Conference (London, UK)	2024
Workshop on Financial Institutions Research (St. Louis, MO)	2024
Midwest Accounting Research Conference (West Lafayette, IN)	2024
KPMG National Faculty Symposium (Orlando, FL)	2024
IU Spring Tax Camp (Bloomington, IN)	2024
ASU Cactus Conference (Tempe, AZ)	2024
FARS Midyear Meeting (Denver, CO)	2024
<i>Review of Accounting Studies</i> Conference (Cambridge, UK)	2023
Dopuch Accounting Conference (St. Louis, MO)	2023 – 2024
Kellogg Accounting Conference (Evanston, IL)	2023
Midwest Accounting Research Conference (Notre Dame, IN)	2023
Risk Governance Research Symposium (Raleigh, NC)	2023, 2025 (scheduled)
Emerging Scholars Research Conference (Notre Dame, IN)	2023 – 2024
Empirical Accounting Conference (Minneapolis, MN)	2023 – 2025 (scheduled)
New Faculty Consortium (Leesburg, VA)	2023
FARS Midyear Meeting (Phoenix, AZ)	2023
Kelley Accounting Research Symposium (Bloomington, IN)	2022 – 2024
3 rd Analyst Research Conference (London, UK)	2022
AAA Annual Meeting (San Diego, CA)	2022
Midwest Accounting Research Conference (Iowa City, IA)	2022
FARS Midyear Meeting (virtual)	2021 – 2022
Accounting PhD Rookie Recruiting and Research Camp (Miami, FL)	2021
Boston Empirical Accounting Conference (Boston, MA)	2018, 2019, 2021
AAA Annual Meeting (virtual)	2021
FARS Doctoral Consortium and Midyear Meeting (Nashville, TN)	2020
Hoosier Accounting Research Conference (Bloomington, IN)	2019
BYU SAS Boot Camp (Provo, UT)	2018
Boston Accounting Research Colloquium (Boston, MA)	2017 – 2018

TEACHING EXPERIENCE

Indiana University, Kelley School of Business**Bloomington, IN**

Intermediate Financial Accounting II

- Instructor Spring 2023 – Present
- Course Coordinator Fall 2024 – Present

- Average “Dean’s 8” Rating (out of 7.00): Spring 2023: 6.24; Spring 2024: 6.63
- Nominated for the Indiana University Trustees Teaching Award (2024)
- Recipient of “Making a Difference at Kelley” recognition from Class of 2024 Undergraduate Senior Exit Survey

Boston College, Carroll School of Management

Chestnut Hill, MA

Financial Accounting, Managerial Accounting, and Intermediate Accounting

- Teaching Assistant

2017 – 2022

HONORS AND AWARDS

Excellence in Reviewing Award: AAA Annual Meeting	2020 – 2021
Excellence in Reviewing Award: FARS Midyear Meeting	2020
Elijah Watt Sells Award Recipient	2015
Rev. James D. Sullivan, S.J. Award (awarded to a senior outstanding in character and achievement)	2015
Carroll School of Management Honors Program Academic Accomplishment Award	2015

PROFESSIONAL EXPERIENCE AND CERTIFICATIONS

UBS Securities LLC

New York, NY

- Equity Research Associate, US Electric Utilities, Alt Energy, & IPPs Group

2016 – 2017

PricewaterhouseCoopers LLP

New York, NY

- Assurance Associate, Banking & Capital Markets Practice

2015 – 2016

Certified Public Accountant, New York (inactive)

2016 – 2019

- 2015 Elijah Watt Sells Award Recipient

FINRA Series 7, 63, 86 87 (inactive)

2016 – 2017