

*Curriculum Vitae*  
January 2019

Michael T. Rauh  
Associate Professor

Department of Business Economics and Public Policy  
Kelley School of Business  
Indiana University  
1309 East Tenth Street  
Bloomington, IN 47405-1701  
Voice: (812) 855.2782  
Fax: (812) 855.3354  
Email: mtrauh@indiana.edu

**Fields**

Microeconomics, industrial organization, game theory

**Education**

PhD Economics, The Johns Hopkins University, 1997.  
MA Economics, University of Chicago, 1992.  
BS Business Administration, University of Missouri-Columbia, 1990.

**Professional Experience**

Associate Professor, Indiana University, 2009-present  
Assistant Professor, Indiana University, 2005-2009  
Assistant Professor, University of North Dakota, 2003-2005  
Lecturer, University of Liverpool, 2001-2003  
Lecturer, Brunel University, 1997-2001

**Current Research Interests**

Contract theory, theory of the firm, economics and culture, and economic sociology.

**Publications**

Rauh, M.T., 2018, "The Neoclassical Firm Under Moral Hazard." Accepted at the *Journal of Industrial Economics*.

Rauh, M.T., 2018, "The O-ring theory of the firm," *Journal of Economics and Management Strategy*, 27(1), p. 82-101.

Rauh, M.T., 2014, "Incentives, wages, employment, and the division of labor in teams," *The RAND Journal of Economics* 45(3), p. 533-552.

Rauh, M.T. and A. Ramalingam, 2010, "The firm as a socialization device," *Management Science* 56(12), p. 2191-2206.

Rauh, M.T. and G. Seccia, 2010, "Agency and anxiety," *Journal of Economics and Management Strategy* 19(1), p. 87-116.

Rauh, M.T., 2009, "Strategic complementarities and search market equilibrium," *Games and Economic Behavior* 66(2), p. 959-978.

Caglayan, M., Filiztekin, A., and M.T. Rauh, 2008, "Inflation, price dispersion, and market structure," *European Economic Review* 52(7), p. 1187-1208.

Rauh, M.T., 2007, "Nonstandard foundations of equilibrium search models," *Journal of Economic Theory* 132(1), p. 518-529.

Rauh, M.T. and G. Seccia, 2006, "Anxiety and performance: an endogenous learning-by-doing model," *International Economic Review* 47(2), p. 583-609.

Rauh, M.T. and G. Seccia, 2005, "Experimentation, full revelation, and the monotone likelihood ratio property," *Journal of Economic Behavior and Organization* 56(2), p. 239-262.

Rauh, M.T., 2004, "Wage and price controls in the equilibrium sequential search model," *European Economic Review* 48(6), p. 1287-1300.

Rauh, M.T., 2003, "Non-cooperative games with a continuum of players whose payoffs depend on summary statistics," *Economic Theory* 21(4), p. 901-906.

Rauh, M.T., 2001, "Heterogeneous beliefs, price dispersion, and welfare-improving price controls," *Economic Theory* 18(3), p. 577-603.

Rauh, M.T. and G. Seccia, 2001, "Mean-variance analysis in temporary equilibrium," *Research in Economics* 55(3), p. 331-345.

Rauh, M.T., 1997, "A model of temporary search market equilibrium," *Journal of Economic Theory* 77(1), p. 128-153.

### **Working Papers**

Rauh, M.T. and G. Seccia, 2017, "Adverse selection and honesty."

Rauh, M.T., 2018, "Managerial Interference and Surprise Monitoring"

### **Invited Presentations**

Santa Clara (2016), Purdue (2009), Workshop in Political Theory and Policy Analysis at Indiana University (2008), Tennessee (2008), Florida State (2008), Purdue (2006), Bonn (2006), Kentucky (2006), Sabanci University (2003), University of Leicester (2002), University of Manchester (1998), Royal Holloway (1997), London Business School (1997), SUNY-Stony Brook (1997).

### **Conference Presentations**

International Industrial Organization Conference (IIOC) (2018) Indianapolis; IIOC (2017) Boston; IIOC (2016) Philadelphia; IIOC (2015) Boston; IIOC (2013) Boston; IIOC (2010) Vancouver; IIOC (2008) Washington D.C.; Fourth Workshop on Search and Switching (2013) Moscow; Midwest Political Science Association Meetings (2008) Chicago; Econometric Society European Meetings (2006) Vienna; Workshop on Economies with Heterogeneous Interacting Agents (WEHIA) (2002) Trieste; WEHIA (2001) Maastricht; WEHIA (2000) Marseille; WEHIA (1999) Genoa; WEHIA (1998) Ancona.

### **Referee**

American Economic Review (3), Bulletin of Economic Research, Contemporary Economic Policy, Economics Letters (3), Economic Inquiry (2), Economic Journal, Economic Theory (3), European Economic Review (2), Games and Economic Behavior, International Economic Review, International Journal of Industrial Organization (3), Journal of Economic Education, Journal of Economics (5), Journal of Economic Behavior and Organization (4), Journal of Economics and Business, Journal of Economics and Management Strategy (7), Journal of the European Economic Association, Journal of Industrial Economics, Journal of Money, Credit, and Banking, Management Science (2), RAND Journal of Economics (6), Theoretical Economics.

### **Teaching Interests**

Contract theory, industrial organization, managerial economics, game theory, microeconomics, mathematical economics and methods, history of economic thought.

### **Courses Taught at Indiana**

G300 Introduction to Managerial Economics (undergraduate)

G303 Game Theory (undergraduate)

G304 Introduction to Managerial Economics (undergraduate)

G601 Industrial Organization and Business Strategy I (PhD course)

G750 Economic Modeling (PhD course)

G753 Agency Theory (PhD course)

G798 Current Research in Industrial Organization and Business Strategy (PhD course)

X504 MBA Core (In-residence MBA program)

**Service**

Departmental Seminar Series Coordinator (2006, 2007, 2008, Fall 2009)

Departmental Junior Recruiting Committee (2006, 2007, 2015, 2016)

Departmental Doctoral Committee (2006, 2007, 2015, 2016)

Kelley Direct Policy Committee (2009, 2010-2013)

Kelley MBA Policy Committee (2016-present)

Kelley Research Policy Committee (2006-2008)

Kelley Teaching and Service Excellence Committee (2010, 2012, 2013)

Kelley Doctoral Policy Committee (2014-2016)

University General Education Social and Historical Studies Subcommittee (2014-present)

**Personal Information**

Date of birth: 4 August 1967

Married (Tressa) with 2 children (Zoe 19, Isabelle 16).

Citizenship: USA