

CONTACT INFORMATION

Hodge Hall, 3080-S
1309 E. 10th St.
Bloomington, IN 47405

Email: marpease@iu.edu
Website: marilynpease.com
Citizenship: U.S.A.

CURRENT POSITION

07/2017– Present Assistant Professor, BEPP Department, Kelley School of Business, Indiana University

EDUCATION

05/2017 Ph.D. in Economics, University of Iowa, Iowa City, IA, USA
05/2013 M.A. in Economics, University of Iowa, Iowa City, IA, USA
05/2010 B.A. Magna Cum Laude with distinction in Mathematical Economics, The Colorado College, Colorado Springs, CO, USA

RESEARCH INTERESTS

Economic Theory, Industrial Organization, Dynamic Games, Disclosure

RESEARCH

Publications

Costly Search with Adverse Selection: Solicitation Curse vs. Acceleration Blessing, with Kyungmin Kim, *RAND Journal of Economics*, Volume 48, No. 2 (May 2017), pp. 1756-2171.

Optimal Information Design for Search Goods, with Michael Choi and Kyungmin Kim, *AEA Papers and Proceedings*, Volume 109 (May 2019), pp. 550-556.

Blind Disclosure with Aaron Kolb, Daniel W. Sacks, and Joshua Quick, *AJ: Microeconomics*, Volume 15, No. 2 (May 2023), pp. 41-79.

Shopping for Information: Consumer Learning with Optimal Pricing and Product Design, *The Journal of Industrial Economics*, Volume 71, Issue 3 (September 2023), pp. 883-923.

Unemployment Duration under Flexible Information Acquisition with Jeong Ho (John) Kim and Kyungmin Kim, *International Economic Review*, Vol. 65, No. 1, (February 2024), pp. 471-503.

Working Papers

In the Interest of Full Disclosure: Consequences of the Grand Bargain in Patenting with Michael J. Andrews and Rajkamal Vasu

Safety, In Numbers with Mark Whitmeyer

Information Acquisition with Spillovers with Mark Whitmeyer

Inverting Akerlof: Quantifying Private Information in Markets for Patents with Michael J. Andrews and Rajkamal Vasu

Advertising Auctions with Kyungmin Kim

Work in Progress

Transparency in Contests with Voluntary Disclosure with Vasudha Jain and Mark Whitmeyer

Patent Protection Consequences for R&D with Michael J. Andrews

TALKS

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| 2024 | 35th Stony Brook International Conference on Game Theory (scheduled), Arizona State University (scheduled) |
| 2023 | Barcelona School of Economics Summer Forum, SAET (Paris, France), University of Illinois, Midwest Theory Conference (Georgia Tech, Atlanta) |
| 2022 | Tippie PhD Alumni Conference, Southern Economic Association (Ft. Lauderdale) |
| 2021 | 8th Annual Economic Theory Conference at Arizona State University, Yale University, World Conference of the Game Theory Society |
| 2019 | CSWEP session at the ASSA (Atlanta), SAET (Ischia, Italy), Miami University |
| 2018 | Southern Economic Association (Washington, DC), SAET (Academica Sinica, Taipei), IIOC (Indianapolis) |
| 2017 | Midwest Theory Conference (SMU, Dallas), HEC Montreal, Carnegie Mellon, University of Georgia, Indiana University Kelley School of Business, Towson University, University of Hong Kong |
| 2016 | University of Miami, University of Iowa |
| 2014 | Canadian Economic Theory Conference (Simon Fraser, Vancouver) |
| 2013 | SAET (MINES ParisTech, Paris) |
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TEACHING

Indiana University

Fall 2017, 2018, 2019, 2020, 2021, 2022, 2023 Spring 2018

“Managerial Economics” (Undergraduate)

Spring 2018, 2019, 2020, 2021, 2022, 2023, 2024

“Game Theory” (Ph.D.)

Spring 2018, 2019, 2020, 2021, 2022, 2023, 2024

“Information Economics” (Ph.D.)

University of Iowa

Fall 2014 - Spring 2016 and Summer 2014

Lecturer/Instructor for “Principles of Microeconomics” (Undergraduate)

Fall 2011 - Fall 2013 and Fall 2016 - Spring 2017

Teaching Assistant for “Principles of Microeconomics” (Undergraduate)

Spring 2014

Teaching Assistant for “Microeconomic Theory” (Undergraduate)

JET Program, Japan

Summer 2010 - Summer 2011

Assistant Language Teacher

REFEREE EXPERIENCE

American Economic Review, Econometrica, Management Science, AER: Insights, Journal of Economic Theory, AEJ: Microeconomics, RAND Journal of Economics, Games and Economic Behavior, Journal of Mathematical Economics, Economic Theory, Journal of Industrial Economics, Economic Theory Bulletin

ACADEMIC EXPERIENCE

07/2013 Visiting Student at the University of Bonn Trimester Program on Stochastic Dynamics in Economics and Finance, Hausdorff Research Institute for Mathematics

06/2009 - 05/2010 Research Assistant at the Colorado College for Prof. Aju Fenn

HONORS AND AWARDS

04/2016, 03/2015 University of Iowa Graduate College Post-Comprehensive Research Summer Award

04/2014 University of Iowa Graduate Student Senate Travel Funds Award

03/2014 University of Iowa Outstanding Teaching Assistant, Department of Economics

07/2013, 04/2014 University of Iowa Travel Scholarship, Department of Economics

08/2009 Colorado College Kathryn J. Mohrman Academic Scholarship