

VITA

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PERSONAL INFORMATION

Born: April 29, 1976 at Cincinnati, OH
Citizenship: USA
Married to Ann Prince
Children: Katherine Prince, Elizabeth Prince

EDUCATION

Ph.D.: Economics, Department of Economics, Northwestern University, 2004.
Dissertation Title: The Diffusion of Durable Information Technology Products.
M.A.: Economics, Department of Economics, Northwestern University, 2000.
B.A.: Economics, Miami University, 1998, *Summa Cum Laude*.
B.S.: Mathematics/Statistics, Miami University, 1998, *Summa Cum Laude*.

FIELDS OF SPECIALIZATION

Primary: Industrial Organization
Secondary: Applied Econometrics, Strategy, Regulation

ACADEMIC POSITIONS HELD

Professor of Business Economics and Public Policy (with tenure), Kelley School of Business, Indiana University, 2017-present.

Harold A. Poling Chair in Strategic Management, Kelley School of Business, Indiana University, 2015-present.

Chairperson, Department of Business Economics and Public Policy, Kelley School of Business, Indiana University, 2016-present.

Co-Director, Kelley Institute for Business Analytics, 2016-present.

Associate Professor (with tenure) of Business Economics and Public Policy, Kelley School of Business, Indiana University, 2010-2017.

Visiting Scholar, Strategy Department, Kellogg Graduate School of Management, Northwestern University, Summer and Fall, 2015.

Visiting Scholar, Center of Business and Public Policy, McDonough School of Business, Georgetown University, Fall, 2015.

Cathie and Jerry Anderson Faculty Fellow, Kelley School of Business, Indiana University, 2013-2015.

Assistant Professor, Applied Economics and Management, Cornell University, 2004-2010 (promoted to Associate with tenure, July, 2010).

NONACADEMIC EXPERIENCE

National Security Agency, Cryptologic Mathematician in Director's Summer Program, Fort George G. Meade, Maryland, Summer 1998.

UNEXT, Consultant and Co-author for Online Masters Business Course in Vertical Integration, Chicago, Illinois, Summer 2001.

Nationwide Insurance, Actuarial Intern, Columbus, Ohio, Summer 1997.

EDITORIAL POSITIONS

Co-editor, *Journal of Economics and Management Strategy*, 2015-present.

Editorial Board member, *Information Economics and Policy*, 2008-present.

BOOKS

Predictive Analytics for Business Strategy: Reasoning from Data to Actionable Knowledge, McGraw-Hill, 2018 (anticipated).

Managerial Economics and Business Strategy, 9th Edition, with Michael R. Baye, McGraw-Hill, 2017.

Managerial Economics and Business Strategy, 8th Edition, with Michael R. Baye, McGraw-Hill, 2014.

REFEREED PUBLICATIONS

“Does Competition Lead to Agglomeration or Dispersion in EMR Vendor Decisions”, with Seth Freedman and Haizhen Lin, forthcoming at the *Review of Industrial Organization*. ([Available at SSRN](#)).

“Information Technology and Patient Health: Analyzing Outcomes, Populations, and Mechanisms”, with Seth Freedman and Haizhen Lin, forthcoming at the *American Journal of Health Economics* ([Working version at SSRN](#)). ([NBER working paper No. w21839](#))

- “Measuring Consumer Preferences for Video Content Provision via Cord-Cutting Behavior”, with Shane Greenstein, forthcoming at the *Journal of Economics and Management Strategy* ([Working version at SSRN](#)).
- “The Impact of Mergers on Quality Provision: Evidence from the Airline Industry”, with Daniel Simon, forthcoming at the *Journal of Industrial Economics* ([Working version at SSRN](#)).
- “The Effect of Competition on Toxic Pollution Releases”, with Daniel Simon, *Journal of Environmental Economics and Management*, 79, 40-54, 2016. ([Working version at SSRN](#)).
- “Determinants of Private Long-Term Care Insurance Purchase in Response to the Partnership Program”, with Haizhen Lin, *Health Services Research*, 51, 2, 687-703, 2016. ([Working version at SSRN](#)).
- “Do Incumbents Improve Service Quality in Response to Entry: Evidence from Airlines’ On-Time Performance”, with Daniel Simon, *Management Science*, 61, 2, 372-390, 2015. ([Working version at SSRN](#)).
- “Does Service Bundling Reduce Churn?”, with Shane Greenstein, *Journal of Economics and Management Strategy*, 23, 4, 839-875, 2014. ([Working version at SSRN](#)).
- “Indirect Network Effects and the Quality Dimension: A Look at the Gaming Industry”, with Jin-Hyuk Kim and Calvin Qui, *International Journal of Industrial Organization*, 37, 6, 99-108, 2014. ([Working version at SSRN](#)).
- “Is Dual Agency in Real Estate a Cause for Concern?”, with Vrinda Kadiyali and Daniel Simon, *Journal of Real Estate Finance and Economics*, 48, 1, pp. 164-195, 2014. ([Working version at SSRN](#)).
- “The Impact of the Partnership Long-term Care Insurance Program on Private Coverage”, with Haizhen Lin, *Journal of Health Economics*, 32, 6, pp. 1205-1213, 2013. ([Working version at SSRN](#)).
- “Racial Bias in Expert Quality Assessment: A Study of Newspaper Movie Reviews”, with Lona Fowdur and Vrinda Kadiyali, *Journal of Economic Behavior and Organization*, 84, 1, pp. 292-307, 2012. ([Working version at SSRN](#)).
- “The Welfare Impact of Reducing Choice in Medicare Part D: A Comparison of Two Regulation Strategies”, with Claudio Lucarelli and Kosali Simon, *International Economic Review*, 53, 4, pp. 1155-1177, 2012. ([Working version at SSRN](#)).

- “Relating Inertia and Experience in Technology Markets: An Analysis of Households’ Personal Computer Choices”, *Applied Economics*, 43, 29, pp. 4501-4514, 2011. ([Working version at SSRN](#))
- “Are Risk Preferences Stable across Contexts? Evidence from Insurance Data”, with Levon Barseghyan and Joshua Teitelbaum, *American Economic Review*, 101, 2, pp. 591-631, 2011. ([Working version at SSRN](#))
- “Is Time Inconsistency Primarily a Male Problem?”, with Dan Shawhan, (lead article) *Applied Economics Letters*, 18, 6, pp. 501-504, 2011. ([Working version at SSRN](#))
- “Has the Internet Accelerated the Diffusion of New Products?”, with Daniel Simon *Research Policy*, 38, 8, pp. 1269-1277, 2009. ([Working version at SSRN](#))
- “How Do Households Choose Quality and Time to Replacement for a Rapidly Improving Durable Good?”, *International Journal of Industrial Organization*, 27, 2, pp. 302-311, 2009. ([Working version at SSRN](#))
- “Multi-market Contact and On-Time Performance in the US Airline Industry”, with Daniel Simon, *Academy of Management Journal*, 52, 2, pp. 336-354, 2009. ([Working version at SSRN](#))
- “Repeat Purchase amid Rapid Quality Improvement: Structural Estimation of the Demand for Personal Computers”, (lead article) *Journal of Economics and Management Strategy*, 17, 1, pp. 1-33, 2008. ([Working version at SSRN](#))
- “Internet Adoption and Usage Patterns are Different: Implications for the Digital Divide”, with Avi Goldfarb, (lead article) *Information Economics and Policy*, 20, 1, pp. 2-15, 2008. (Listed as the #1 most cited article for this journal since 2008: <http://www.journals.elsevier.com/information-economics-and-policy/most-cited-articles/>). ([Working version at SSRN](#))
- “The Beginning of Online/Retail Competition and Its Origins: An Application to Personal Computers”, *International Journal of Industrial Organization*, 25, 1, pp. 139-156, 2007. ([Working version at SSRN](#))
- “The Diffusion of the Internet and the Geography of the Digital Divide in the United States”, with Shane Greenstein, in (eds) Robin Mansell, Chrisanthi Avgerou, Danny Quah, and Roger Silverstone, *The Oxford Handbook of Information and Communication Technologies*, Oxford University Press, pp. 168-195, 2007. ([NBER working paper No. W12182](#))

NON-REFEREED PUBLICATIONS

“Position Statement on Challenges Facing Online Video Distributors”, FCC’s Video Landscape Workshop, March, 2016.

“The Dynamic Effects of Triple Play Bundling in Telecommunications”, Time Warner Research Program on Digital Communications, Winter, 2012,
http://www.twcresearchprogram.com/pdf/TWC_PrinceReport.pdf.

“The Geographical Diffusion of the Internet in the United States”, with Shane Greenstein, in (eds) Munindar Singh, The Practical Handbook of Internet Computing, CRC Press, pp. 56-1 – 56-17, 2004.

WORKING PAPERS

“The Empirical Economics of Online Attention”, with Andre Boik and Shane Greenstein, under review, 2016. ([Available at SSRN](#)). ([NBER working paper No. w22427](#))

“Measurement of Household Willingness-to-Pay for Broadband Internet Speed,” with Yu-Hsin Liu and Scott Wallsten, 2016.

TEACHING EXPERIENCE

Lecturer, 2018-present (scheduled).
Predictive Analytics for Business Strategy. (MBA level)

Lecturer, 2011-2017.
Predictive Analytics for Business Strategy.

Lecturer, 2016.
Econometric Methods in Business II (PhD level).

Lecturer, Summer 2012-2014.
Introduction to Economics (Global Business Institute)

Lecturer, 2011.
Managerial Economics.

Lecturer, 2010.
Business Econometrics.

At Cornell:

Lecturer, 2006-2010.
Empirical Analysis of Industrial Organization (PhD level).

Lecturer, 2005-2010.
Introduction to Business Regulation.

Lecturer, 2007-2010.
Game Theory for Applied Economists (PhD level).

Lecturer, Summer 2007.
Gaming: In the Casino and Beyond (Cornell Adult University).

Guest Lecturer, 2005-2006.
Graduate Industrial Organization, Empirical methods (PhD level).

At Northwestern:

Teaching Assistant, 2000-2004.
Introductory Econometrics, Transportation, Intermediate Microeconomics,
Honors Thesis Seminar, Advanced Econometrics.

Lecturer, 2002-2003.
Introductory Econometrics, Accelerated Probability and Statistics.

FELLOWSHIPS AND AWARDS

Best Research Poster, Research Conference on Communications, Information and
Internet Policy, 2015.

Trustees Teaching Award, Indiana University, 2015.

Trustees Teaching Award Finalist, Indiana University, 2012, '13, '14, '15.

Certificate of Excellence in Reviewing, Information Economics and Policy, 2014.

Sauvain Teaching Award Nominee, 2014.

Innovative Teaching Award, Kelley School of Business, 2012.

Young Faculty Teaching Excellence Award, Cornell University, 2008.

Outstanding Graduate Student Teacher Award, Northwestern University, 2004.

Distinguished Teaching Assistant Award, Northwestern University, 2001, '02, '03, '04.

University Summer Fellowship, Northwestern University, 2003.

University Fellowship, Northwestern University, 1999-2000.

Teaching Assistant Fellow, Northwestern University.

George W. Thatcher Prize for top student in economics, Miami University, 1998.

Alumni Senior Prize for outstanding student in mathematics and statistics, Miami University, 1998.

GRANTS AND OTHER FUNDING

NET Institute Summer Research Grant (\$3,000)

Research Data Grant, Kelley School of Business (\$2,500)

Time Warner Research Stipend (\$20,000)

Cornell's Institute for the Social Sciences Theme Project Faculty Fellow (\$8,000)

Cornell Institute for the Social Sciences Small Grant Award (\$5,000).

INVITED PAPER PRESENTATIONS

“The Empirical Economics of Online Attention”

- Searle 8th Annual Conference on Internet Commerce, June, 2017.
- Federal Communications Commission, March, 2017.
- Media Economics Workshop, October, 2016.
- University of Oklahoma, September, 2016.
- International Industrial Organization Conference, April, 2016.
- American Economic Association Annual Meetings, January, 2016.
- Kellogg School of Management, November, 2015.
- Georgetown University, October, 2015.
- Telecommunications Policy Research Conference, September, 2015.

“Does Competition Lead to Agglomeration or Dispersion in EMR Vendor Decisions”

- International Industrial Organization Conference, April, 2017.

“The Effect of Competition on Toxic Pollution Releases”

- International Industrial Organization Conference, April, 2015.
- University of California, Davis, March, 2015.

“The Impact of Mergers on Quality Provision: Evidence from the Airline Industry”

- Strategic Management Society Conference “Strategies in a World of Networks,” September, 2014.
- International Industrial Organization Conference, April, 2014.

“Measuring Consumer Preferences for Video Content Provision via Cord-Cutting Behavior”

- Cable Show Academic Workshop, April, 2014.
- Telecommunications Policy Research Conference, September, 2013.

“Information Technology and Patient Health: Analyzing Outcomes, Populations, and Mechanisms”

- Purdue University, November, 2014.
- ASHEcon Conference, June, 2014.
- University of Massachusetts, April, 2014.
- International Industrial Organization Conference, April, 2014.
- NBER Economics of IT and Digitization Workshop, July, 2013.

“Indirect Network Effects and the Quality Dimension: A Look at the Gaming Industry”

- Indiana University Economics Department, November, 2013.
- International Industrial Organization Conference, May, 2013.

“Does Service Bundling Reduce Churn?”

- NBER Economics of IT and Digitization Workshop, July, 2012.
- International Industrial Organization Conference, March, 2012.
- Federal Trade Commission, March, 2012.
- Michigan University, November, 2011.
- Telecommunications Policy Research Conference, September, 2011.

“The Impact of the Partnership Long-term Care Insurance Program on Private Coverage”

- University of Cincinnati, October, 2012.

“Do Incumbents Improve Service Quality in Response to Entry: Evidence from Airlines’ On-Time Performance”

- Ohio State University, November, 2012.
- Econometric Society North American Summer Meeting, June, 2011.
- Temple University, November, 2010.
- Miami University, October, 2010.
- International Industrial Organization Conference, May, 2010.

“Has the Internet Accelerated the Diffusion of New Products?”

- Bureau of Economic Analysis, November, 2009.

“Are Risk Preferences Stable across Contexts? Evidence from Insurance Data”

- Econometric Society North American Summer Meeting, June, 2008.

“Multi-market Contact and On-Time Performance in the US Airline Industry”

- International Industrial Organization Conference, May, 2008.

“The Welfare Impact of Reducing Choice in Medicare Part D: A Comparison of Two Regulation Strategies”

- ASHEcon Conference, June, 2010.
- International Industrial Organization Conference, April, 2009.
- Federal Trade Commission, March, 2008.

“Is Dual Agency in Real Estate a Cause for Concern?”

- International Industrial Organization Conference, May, 2008.
- Midwest Economic Association Annual Meeting, March, 2008.

“Internet Adoption Patterns and Usage are Different: Implications for the Digital Divide”

- University of Maryland, April, 2007.

“How Do Households Choose Quality and Time to Replacement for a Rapidly Improving Durable Good?”

- Kelley School of Business, February, 2010.
- Duke University, September, 2007.
- Cornell University, September, 2007.
- Econometric Society North American Summer Meeting, June, 2007.
- International Industrial Organization Conference, April, 2007.

“Relating Inertia and Experience in Technology Markets: An Analysis of Households’ Personal Computer Choices”

- Dartmouth Winter IO Conference, January, 2006.

“The Beginning of Online/Retail Competition and Its Origins: An Application to Personal Computers”

- International Industrial Organization Conference, April, 2006.
- Cornell University, March, 2006.
- ASSA SGE, January, 2006.

“Repeat Purchase amid Rapid Quality Improvement: Structural Estimation of the Demand for Personal Computers”

- Penn State University, April, 2007.
- Econometric Society World Conference, August, 2005.
- International Industrial Organization Conference, April, 2005.
- Miami University, March, 2005.
- ASSA SGE, January, 2005.
- Duke University, November, 2004.
- Cornell University, November, 2004.
- NBER Summer Institute, July, 2004.

EXPERT PANELS

The Unlikely Pairing of Payers, Providers and Pharma for Patient Centered Analytics, Kelley Forum on Healthcare Analytics, September, 2016.

Challenges Faced by Online Video Distributors, Federal Communications Commission Video Landscape Workshop, March, 2016 ([Online video](#))

The Future of Video Policy and Business Models, hosted by the Technology Policy Institute, January, 2014 ([Online audio](#))

PUBLIC SPEECHES

“Critical Assessment of Correlation vs. Causality for Business Decisions”

- 180 Degrees Consulting, Indiana University, February, 2017

“Bringing Repeated Games to Life via Empirical Examples”

- McGraw-Hill Education Fall INXPO Event, October, 2016
- University of Phoenix School of Business Symposium, March, 2016
- McGraw-Hill Education Teaching Workshop for Professional Development, March, 2013

“Critical Assessment of Correlation vs. Causality for Public Policy”

- Vietnam Initiative with Indiana University, October, 2015

“As Graduates of Elder, You are Ready...”

- Cincinnati Elder High School Graduation Commencement, May, 2005

MEDIA COVERAGE

Specific Papers:

“The Empirical Economics of Online Attention”

- “We Spend a Fixed Amount of Time Online Each Week (But People with Higher Incomes Spend Less),” by Julia Hann, *Forbes*, September 14, 2016. ([Online version](#)).
- “Let Them Eat Internet,” by Tyler Cohen, *Marginal Revolution*, July 19, 2016. ([Online version](#)).
- “Consumers Have a Troubling Internet Habit That’s Threatening Digital Media,” by Myles Udland, *Business Insider*, July 19, 2016. ([Online version](#)).
- “Richer People Spend Less Time on the Internet,” by Allee Manning, *Vocativ*, July 19, 2016. ([Online version](#)).

“The Impact of the Partnership Long-term Care Insurance Program on Private Coverage”

- “The Boomer Challenge: It’s a Numbers Game,” by Paul Barr, *Hospitals and Health Networks*, April 8, 2014. ([Online version](#)).

“Do Incumbents Improve Service Quality in Response to Entry: Evidence from Airlines’ On-Time Performance”

- “Study Finds That Competition May Lead to More Airline Delays,” by Hugo Martin, *LA Times*, December 22, 2013. ([Online version](#)).

“Racial Bias in Expert Quality Assessment: A Study of Newspaper Movie Reviews”

- “Psychology Uncovers Racism at the Movies,” by Dr. Raj Persaud and Adrian Furnham, *Psychology Today*, September 5, 2015. ([Online version](#))
- “Men in Black the movie – but men in white would be a better film?,” by Dr. Raj Persaud and Adrian Furnham, *Huffington Post*, May 22, 2012. ([Online version](#)).

“The Welfare Impact of Reducing Choice in Medicare Part D: A Comparison of Two Regulation Strategies”

- “Medicare As We’ve Known It Isn’t an Option,” by Betsy McCaughey, *Wall Street Journal*, April 27, 2011. ([Online content](#)).

“Internet Adoption Patterns and Usage are Different: Implications for the Digital Divide”

- “People below ‘digital divide’ would use the Internet more, if they had it,” by Bill Steele, *Cornell Chronicle*, April 18, 2008. ([Online version](#)).
- Invited guest for “Digital Divide,” *Nevada Public Radio*. ([Online content](#)).

Expert Opinion:

“ISP/Website ‘Mutuality of Interests’ – or Retrans Blackouts – Among Net Neutrality Reversal Possibilities,” *Communications Daily*, Vol. 34, No. 17, January, 2014.

PROFESSIONAL SERVICE

Midwest Health Economics Conference Local Organizing Committee, 2016.

European Conference on Information Systems (ECIS) Associate Editor of the track “Decision Analytics, Big Data, and Visualization,” 2016.

International Conference on Information Systems (ICIS) Associate Editor of the track “Decision Analytics, Big Data, and Visualization,” 2014.

International Industrial Organization Conference (IIOC) Program Committee, 2012-2014.

Ad hoc referee for:

Agricultural and Resource Economics Review, American Economic Journal: Applied Economics, American Economic Review, Applied Economics, Applied Financial Economics, B.E. Journal of Economic Analysis & Policy, Communications of the Association for Information Systems, Economic Inquiry, Economics of Education Review, Health Economics, Health Services Research, Information Economics and Policy, International Economic Review, International Journal of Industrial Organization, Israel

Science Foundation, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Gerontology, Journal of Health Economics, Journal of Industrial Economics, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Risk and Insurance, Journal of Rural Studies, Journal of Urban Technology, Leverhulme Trust, Management Science, National Science Foundation, Oxford Bulletin of Economics and Statistics, Quantitative Marketing and Economics, Quarterly Journal of Economics, Quarterly Review of Economics and Finance, RAND Corporation, RAND Journal of Economics, Research Policy, Review of Economics and Statistics, Review of Industrial Organization, Review of Network Economics, Social Behavior and Personality, Southern Economic Journal, Strategic Management Journal, Telecommunications Policy, Transportation Research Part E, U.S.-Israel Binational Science Foundation, World Development

External tenure reviewer for: Drexel University

DISCUSSANT ACTIVITIES

International Industrial Organization Conference, April, 2017

- “Price-Linked Subsidies and Health Insurance Markups,” by Sonia Jaffe and Mark Shepard

NBER Economics of Digitization Meeting, March, 2017

- “Using Massive Online Choice Experiments to Measure Changes in Well-being,” by Erik Brynjolfsson, Felix Eggers, and Avinash Gannamaneni

International Industrial Organization Conference, April, 2016

- “Using Matching to Study Merger: An Application to the U.S. Airline Industry,” by Zexuan Liu, Pallab Ghosh, and Qihong Liu
- “Market Structure with the Entry of Peer-to-Peer Platforms: The Case of Hotels and Airbnb,” by Chiara Farronato and Andrey Fradkin

Searle Center Conference on Innovation Economics, June, 2015

- “How Do Open Standards Influence Inventive Activity? Evidence from the IETF,” by Wen Wen, Chris Forman, and Sirkka Jarvenpaa

Searle Center Conference on Internet Search and Innovation, June, 2015

- “Match Quality, Search, and the Internet Market for Used Books,” by Sara Fisher Ellison
- “E-Book Pricing and Vertical Restraints,” by Babur De los Santos and Matthijs Wildenbeest

International Industrial Organization Conference, April, 2015

- “Do Private Medicare Firms Face Lower Costs?,” by Keaton Miller
- “The Market for Electric Vehicles: Indirect Network Effects and Policy Impacts,” by Yiyi Zhou

Searle Center Research Roundtable on Patents and Technology Standards: The Data Sets, April, 2015

American Economic Association Annual Meetings, Pricing and Resource Allocation in Telecommunications, January, 2015

- “Employing Auctions to Allocate Scarce Resources,” by John Mayo and David Sappington

American Economic Association Annual Meetings, Digital Media Economics, January, 2015

- “Super Returns? The Effects of Ads on Product Demand,” by Seth Stephens-Davidowitz, Hal Varian, and Michael D. Smith

Searle Center Conference on Internet Search and Innovation, June, 2014

- “Auction vs. Posted-Price: Market Mechanism, Lender Behaviors, and Transaction Outcomes in Online Crowdfunding,” by Zaiyan Wei and Mingfeng Lin

Research Roundtable on the Law and Economics of Digital Markets, July, 2013

- “Digital Music Consumption on the Internet,” by Bertin Martens and Luis Aguiar

Searle Center Conference on Internet Search and Innovation, June, 2013

- “When Does Retargeting Work? Information Specificity in Online Advertising,” by Anja Lambrecht and Catherine Tucker
- “Local News Online: Aggregators, Geo-Targeting and the Market for Local News,” by Lisa George

International Industrial Organization Conference, May, 2013

- “The Impact of Privacy Policy on the Auction Market for Online Display Advertising,” by Garrett Johnson
- “Transactions in Two-Sided Markets,” by Alexei Alexandrov and Daniel Spulber

American Economic Association Annual Meetings, Economics of the Internet, January, 2013

- “Supply-Side Responses to Privacy Protection,” by Avi Goldfarb and Catherine Tucker

Searle Center Book Preview Roundtable, December, 2012

- *Innovation from the Edges: The Economics of Creating the Commercial Internet*, by Shane Greenstein

Searle Center Conference on Internet Search and Innovation, June, 2012

- “News Aggregators and Competition among Newspapers,” by Doh-Shin Jeon and Nikrooz Nasr Esfahani
- “Technology Shocks in Multi-Sided Markets: The Impact of Craigslist on Local Newspapers,” by Robert Seamans and Feng Zhu

Midwest Health Economics Conference, May, 2012

- “The Anticipatory Effects of Medicare Part D on Drug Utilization,” by Abby Alpert

International Industrial Organization Conference, March, 2012

- “Intra-Household Effects on Demand for Telephone Service: Empirical Evidence,” by Ching-I Huang
- “Unobserved Risk Type and Sorting: Signaling Game in Online Credit Markets,” by Kei Kawai, Ken Onishi, and Kosuke Uetake

NBER Economics of Digitization Meeting, February, 2012

- “The Effect of Localization in News Aggregators on Local News Consumption,” by Susan Athey and Markus Mobius

Federal Trade Commission Microeconomics Conference, November, 2011

- “Do Firms Game Quality Ratings? Evidence from Mandatory Disclosure of Airline On-Time Performance,” by Silke Forbes, Mara Lederman, and Trevor Tombe

International Industrial Organization Conference, May, 2010

- “Competition in Public School Districts: Student Sorting, School Quality Determination, and School Entry,” by Nirav Mehta
- “A Model of Entry and Network Access Competition in Local Telephony,” by Gustavo Marcos and Eduardo Saavedra

International Industrial Organization Conference, April, 2009

- “Consumer Search and Online Demand for Durable Goods,” by Jun Kim, Bart Bronnenberg, and Paulo Albuquerque
- “Price Controls and Competition in Gasoline Retail Markets,” by Juan Esteban Carranza and J.F. Houde

International Industrial Organization Conference, May, 2008

- “A Simple Model of Pricing for Non-storable Goods in Oligopoly: Some Considerations on Airline Pricing Behaviour,” by Marco Alderighi

International Industrial Organization Conference, April, 2007

- “Markov Perfect Industry Dynamics with Many Firms,” by Gabriel Weintraub

International Industrial Organization Conference, April, 2006

- “Price, Price Dispersion and Number of Sellers at a Low Entry Cost Shopbot,” by Michelle Haynes and Steve Thompson

International Industrial Organization Conference, April, 2005

- “Asymmetric Advertising Costs as a Barrier to Entry: Evidence from Theatrical Motion Pictures,” by Charles Moul

BOOK REVIEWS

Lesser, W., *American Business Regulation: Understand, Survive, and Thrive*, M.E. Sharpe, 2015.

EXPERT REPORTS, DEPOSITIONS, AND TESTIMONY

Testimony of Jeffrey T. Prince, November 13 & 16, 2015, in ContentGuard, Inc. v. Apple, Inc. (Case No. 2:13-CV-1112), United States District Court for the Eastern District of Texas Marshall Division

Testimony of Jeffrey T. Prince, September 16, 2015, in ContentGuard, Inc. v. Google, Inc. (Case No. 2:14-CV-61), United States District Court for the Eastern District of Texas Marshall Division

Deposition of Jeffrey T. Prince, September 4, 2015, in Wi-LAN Inc. v. Kyocera Communications (Case No. 2:13-CV-202-JRG), United States District Court for the Eastern District of Texas Marshall Division

Expert Report of Jeffrey T. Prince, August 10, 2015, in Wi-LAN Inc. v. Kyocera Communications (Case No. 2:13-CV-202-JRG), United States District Court for the Eastern District of Texas Marshall Division

Deposition of Jeffrey T. Prince, June 1-3, 2015, in ContentGuard Holdings Inc. v. Amazon, Inc., et al. (Case No. 2:13-CV-1112-JRG) and ContentGuard, Inc. v. Google, Inc. (Case No. 2:14-CV-61), United States District Court for the Eastern District of Texas Marshall Division

Expert Report of Jeffrey T. Prince, May 8, 2015, in ContentGuard Holdings Inc. v. Amazon, Inc., et al. (Case No. 2:13-CV-1112-JRG) and ContentGuard, Inc. v. Google, Inc. (Case No. 2:14-CV-61), United States District Court for the Eastern District of Texas Marshall Division

Testimony of Jeffrey T. Prince, October 17, 2013, in *Wi-LAN Inc. v. Apple, Inc.* (Case No. 2:12-CV-0600-JRG), United States District Court for the Eastern District of Texas Marshall Division

Deposition of Jeffrey T. Prince, August 22, 2013, in *Wi-LAN Inc. v. HTC Corporation, HTC America, and Exedea, Inc.* (Case No. 2:11-CV-00068) and *Wi-LAN Inc. v. Apple, Inc., et al.* (Case No. 2:12-CV-0600-JRG), United States District Court for the Eastern District of Texas Marshall Division

Expert Report of Jeffrey T. Prince, July 19, 2013, in *Wi-LAN Inc. v. HTC Corporation, HTC America, and Exedea, Inc.* (Case No. 2:11-CV-00068) and *Wi-LAN Inc. v. Apple, Inc., et al.* (Case No. 2:12-CV-0600-JRG), United States District Court for the Eastern District of Texas Marshall Division

MEMBERSHIPS

American Economic Association.

Industrial Organization Society.

Academy of Management.

Association for Information Systems.

Team member for Cornell's Institute for the Social Sciences Theme Project, *Getting Connected: Social Science in the Age of Networks*, 2005-2008.

UNIVERSITY SERVICE

Member of Hiring Committee for Business Economics and Public Policy, 2015-2016 & 2010-2011.

Chair of Hiring Committee for Business Economics and Public Policy, 2014-2015 & 2013-2014.

Kelley Direct Policy Committee, 2014-2016.

Judge for Kelley Honors Case Competition, 2016.

Judge for Deloitte Undergraduate Case Competition, 2017, 2015, 2011.

Co-founder and Judge for Economic Consulting Case Competition (EC3), sponsored by the Keystone Group, 2011-2015.

Co-founder and Co-organizer for BEPP "Eat, Meet, & Compete," 2012-2015.

Undergraduate Policy Committee, 2012-2014 & 2010-2011.

Doctoral Advisor for Business Economics and Public Policy, 2011-2012.

Doctoral Policy Committee, 2011-2012.

Judge for Net Impact Sustainable Business Club 2010 Case Competition, 2010.

At Cornell:

Applied Economics and Management Petitions Committee, 2007-2010.

Policy Analysis and Management External Hiring Committee, 2006-2007 & 2009-2010.

Mann Café Advisory Board, 2007-2010.

Institute for the Social Sciences Small Grant Program Committee, 2008.

Biz Quiz Faculty Advisor, 2008.

Applied Economics and Management Seminar Committee, 2005-2007.

Judge for Globalize '07, Cornell Hotel School, 2007.

Mann Library Vendor Evaluation Sub-committee, 2006.

PHD STUDENTS

Committee Chair:

Yu-Hsin Liu
Aparna Soni
Yejing Ren
Junlin Du (Co-chair)
Fernanda Lopez de Leon

Committee Member:

Catalin Stefanescu
Susan Kayser
Eric Schmidbauer
Shyam Venkatesan
Carlos Castelan
Joo Yeon Sun
Annemie Maertens (Substitute member)
Thanasin Tanompongphandh
Jiahong Zhang
Lona Fowdur

Anirban Mukherjee
Marc Bellemare (Substitute member)
Hyunkyung Choe
Daniel Shawhan

External Proposal Reviewer:
Mohammad Ghuloum
Kyle Bradley