

Daniel William Sacks

Contact Information

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Employment

Assistant Professor, Business Economics and Public Policy, Kelley School, Indiana University
2014-present

Education

Ph.D. in Applied Economics, The Wharton School, University of Pennsylvania, 2014
B.A., Economics and History, Haverford College, Phi Beta Kappa, *magna cum laude*, 2008

Honors, Grants, and Fellowships

2017-19	Sloan Foundation Grant (with Alex Gelber and Damon Jones)
2016	Trustees Teaching Award, Indiana University
2015-17	Sloan Foundation Grant (with Alex Gelber and Damon Jones)
2012	Robert R. Nathan Fellowship, Wharton School
2012	Northrop Grumman Fellowship, Human Resources Center, Wharton School
2011	University of Pennsylvania TRIO Grant (with Olivia Mitchell)
2011	University of Pennsylvania Russell Ackoff Fellowship
2010	Amy Morse Prize, Business Economics and Public Policy Department
2009	National Science Foundation Graduate Research Fellowship

Research Papers:

- “How do the Mandate and the Premium Tax Credit Affect the Individual Insurance Market?”
- “Using Kinked Budget Sets to Estimate Extensive Margin Responses: Evidence from the Earnings Test.” With Alex Gelber, Damon Jones, and Jae Song.
- “Why Do HMOs Spend Less? Patient Selection, Physician Price Sensitivity, and Prices.”
- “Estimating Earnings Adjustment Frictions: Method and Evidence from the Social Security Earnings Test.” With Alex Gelber and Damon Jones.
- “Intertemporal Substitution in Health Care Demand: Evidence from the RAND Health Insurance Experiment.” With Haizhen Lin.
- “The New Stylized Facts About Income and Subjective Well-Being.” *Emotion* 2012 12(6): 1181-7. With Betsey Stevenson and Justin Wolfers.
- “Income, Growth, and Subjective Well-Being.” *Development Challenges in a Post-Crisis World*, World Bank, Washington D.C., 2010. With Betsey Stevenson and Justin Wolfers.
- “The Rug Rat Race: Comments and Discussion,” *Brookings Papers on Economic Activity* 2010 (Spring): 184-195. With Betsey Stevenson.

“Nonprofit Wages: Theory and Evidence.” In Bruce Seaman and Dennis Young (eds.), *Handbook of Research on Nonprofit Economics and Management*. Edward Elgar Press. 2010. With Anne E. Preston.

Presentations and Discussions (including scheduled)

2017 Junior Health Economics Summit, AEAs (Discussant), H2D2 Day, International Organization Conference, Kellogg Health Care Markets Conference, Stanford University
2016 Junior Health Economics Summit, Midwest Health Economics Conference, ASHEcon, University of Rochester (Simon), University of Wisconsin (School of Business)
2015 Ball State University, Chicago Booth Junior Health Economics Summit, Econometric Society World Congress
2014 Clemson University, Texas A&M University, University of Oregon, Hunter College, Indiana University (Kelley), University of Wisconsin, International Industrial Organization Conference, NBER Summer Institute
2012 National Tax Association

Referee Service

American Economic Journal: Economic Policy, American Economic Review, Economic Inquiry, Economic Journal, Health Economics, International Economic Review, International Journal of Health Care Finance and Economics, Journal of Economic Behavior and Organization, Journal of Development Economics, Journal of the European Economic Association, Journal of Human Resources, Journal of Labor Research, Journal of Labor Economics, Journal of Public Economics, Labour Economics, Management Science, Nature Human Behaviour, Oxford Economic Papers, Quarterly Journal of Economics, Research on Aging.