

ASHLEY K. SAUCIUC
Department of Accounting | Kelley School of Business
Indiana University | Bloomington, IN 47405
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March 2025

EDUCATION

University of Arizona, PhD Accounting	2014 – 2019
University of Notre Dame, MS Accountancy, <i>summa cum laude</i>	2010 – 2011
Arizona State University, BS Accountancy, <i>summa cum laude</i>	2006 – 2010

WORK EXPERIENCE

Academic

Assistant Professor, Indiana University, Bloomington, IN	2019 – present
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Non-academic

Audit Senior, Deloitte & Touche, LLP, Phoenix, AZ	2011 – 2014
Audit Intern, Ernst & Young, LLP, Phoenix, AZ	Summer 2010

INTERESTS

Research

Misreporting, performance incentives (individual and group), experimental economics, judgement and decision-making biases

Teaching

Managerial accounting, financial accounting

TEACHING EXPERIENCE

Instructor

BUS-A 325: Cost accounting, Indiana University	Since 2019
– Mean Rating: 6.3/7.0	
ACCT 498H: Introductory research seminar, University of Arizona	Fall 2016
– Mean Rating: N/A (small class size)	
ACCT 210: Introduction to managerial accounting, University of Arizona	Winter 2014
– Mean Rating: 4.2/5.0	

Teaching assistant

ACCT 532: Audit simulation, University of Arizona	Spring 2015
ACCT 531: Principals of auditing, University of Arizona	Fall 2014
ECN 221: Business statistics, Arizona State University	Fall 2008

RESEARCH

Publications

Sauciuc, A. K. 2025. The effects of performance-based incentive frequency on collusion. *Accounting, Organizations & Society*, 114 (forthcoming).

Lowe, D. J., P. M. J. Reckers, and A. K. Sauciuc. 2023. The influence of professional commitment and rationalization-discrediting interventions on unethical audit decisions. *Auditing: A Journal of Practice & Theory*, 42(3): 87-106.

Lowe, D. J., and A. K. Sauciuc. 2010. The influence of dispositional affect on whistle-blowing. *Advances in Accounting*, 26(2): 259-269.

Working Papers

Holzman, E., B. Miller, K. Rennekamp, and A. K. Sauciuc. "The role of observed punishment in deterring the spillover effects of corporate misconduct among non-peers." Revising for 3rd round at *Journal of Accounting Research*.

Brown, J., J. Burke, and A. K. Sauciuc. "Workforce diversity and artificial intelligence: Implications for AI integration into performance evaluation systems." Revising for 3rd round at *Journal of Management Accounting Research*.

Andrassy, J., J. Brown, T. Mallon, and A. K. Sauciuc. "Productivity versus efficiency: The effect of incentive focus on target setting in participative budgets." Under review at *Contemporary Accounting Research*.

Brown, J., J. Burke, and A. K. Sauciuc. "The effect of employee-manager demographics on employee bias perceptions." Preparing for submission at *Contemporary Accounting Research*.

Douthit, J. D., M. R. Hewitt, and A. K. Sauciuc. "Reducing strategic uncertainty in teams: Combining team and individual relative performance evaluations." Preparing for submission to *Management Science*.

Douthit, J. D. and A. K. Sauciuc. "The effects of budget stability and budget difficulty on performance over time." Preparing for submission to *Accounting, Organizations, and Society*. Citations: 2.

Works in Progress

- "The interactive effects of incentive focus and uncertainty on rent-seeking budgetary slack" (with Jake Andrassy, Jason Brown, and Tim Mallon). *Design stage*.

CERTIFICATIONS & MEMBERSHIPS

Certified Public Accountant, State of Arizona	2012 – 2022
American Accounting Association (AAA)	
– Management Accounting Section (MAS)	Since 2014
– Accounting, Behavior and Organizations Section (ABO)	Since 2014

INVITED WORKSHOPS AND PRESENTATIONS

University of Central Florida	October 2024
DePaul University Behavioral Conference (Invited discussant)	May 2024
Georgia State University	November 2023
Emory University	September 2023
IU Institute for Advancing DEIB in Business	April 2022
University of Pittsburgh	January 2019
University of Illinois	January 2019
University of Iowa	January 2019
Indiana University	January 2019
Yale University	January 2019
Florida State University	January 2019

CONFERENCE PARTICIPATION

<i>2025 Palmetto Symposium, Columbia, SC (Presenter)</i>	<i>May 2025*</i>
<i>2025 Performance Management Field Research Symposium, Madison, WI</i>	<i>April 2025*</i>
2025 MAS Midyear Meeting, Austin, TX (Discussant)	January 2025
2024 Notre Dame Conference, Notre Dame, IN	September 2024
2024 KARS Conference, Bloomington, IN	September 2024
2024 AAA Annual Meeting, Washington, D.C.	August 2024
2024 UIUC Emerging Management Accounting Scholars, Champaign, IL	March 2024
2024 MAS Midyear Meeting, Orlando, FL (Discussant)	January 2024
2023 KARS Conference, Bloomington, IN	November 2023
2023 Colorado Summer Accounting Research Conference (Presenter)	June 2023
2023 MAS Midyear Meeting, Atlanta, GA (Discussant)	January 2023
2022 KARS Conference, Bloomington, IN	September 2022
2022 MAS Midyear Meeting, Virtual	January 2022
2021 MARC Conference, Virtual, University of Iowa	June 2021
2020 ABO Midyear Meeting, Virtual	October 2020
2020 AAA New Faculty Consortium, Leesburg, VA	January 2020
2019 HARC Conference, Bloomington, IN	September 2019
2019 MAS Midyear Meeting, Ft. Lauderdale, FL (Presenter)	January 2019
2018 Miami Rookie Camp, Miami, FL (Candidate)	December 2018
2018 ABO Midyear Meeting, Phoenix, AZ (Presenter, Discussant)	October 2018
2018 UA/ASU Conference, Tucson, AZ	October 2018
2018 Notre Dame Accounting Research Conference, Notre Dame, IN	September 2018
2018 AAA Annual Meeting, Washington, D.C. (Discussant, Moderator)	August 2018
2018 MAS Midyear Meeting, Scottsdale, AZ	January 2018
2017 ABO Midyear Meeting, Pittsburgh, PA	October 2017

2017 UA/ASU Conference, Tempe, AZ	September 2017
2017 AAA Annual Meeting, San Diego, CA (Presenter, Discussant)	August 2017
2016 UA/ASU Conference, Tucson, AZ (Presenter)	September 2016
2016 MAS Midyear Meeting, Dallas, TX	January 2016
2015 ABO Midyear Meeting, Nashville, TN (Discussant)	October 2015
2015 UA/ASU Conference, Tempe, AZ	September 2015
2015 AzHFMA Conference, Tucson, AZ	September 2015
2014 UA/ASU Conference, Tucson, AZ	September 2014

**Scheduled*

SERVICE

Kelley School of Business

Accounting PhD Student Dissertation Committee Member	2024-current
Accounting PhD Student Faculty Advisor	2022-current
Accounting Department Search Committee Member	2023-2024
Accounting Department Course Coordinator: A325	2022-current
Accounting Department Conference Planning Committee Member	2020-2024
Accounting Department Workshop Coordinator	2022-2023
Kelley Direct-Admit Day (Presenter)	February 2021

Ad hoc Reviewer, Journals

The Accounting Review
Accounting, Organizations & Society
Contemporary Accounting Research
Auditing: A Journal of Practice and Theory
Journal of Management Accounting Research
Management Accounting Research
Behavioral Research in Accounting

Ad hoc Reviewer, Conferences

AAA Midwest Midyear Meeting
AAA Annual Meeting
AAA MAS Midyear Meeting
AAA ABO Midyear Meeting

Other Service

AAA MAS Communications Committee Member	2025-current
AAA MAS PhD Student Fund Board Member	2024-2025
AAA Midwest Region Director for the MAS	2023-2024